

Presenters



JAMES R. JONES MBA, CPCU, AIS, ARM, AIC

NAT POPE PhD, CPCU, ARM, ChFC

Assistant professor of risk and insurance in the College of Business at Illinois State University

Director of the Katie School of Insurance and Financial Services in the College of Business at Illinois State University



Winner of the 2007 Strickler Innovation in Instruction Award



Pedagogical Underpinnings of the Challenge

Gaming
as an Infrastructure
for Experiential Learning



How the



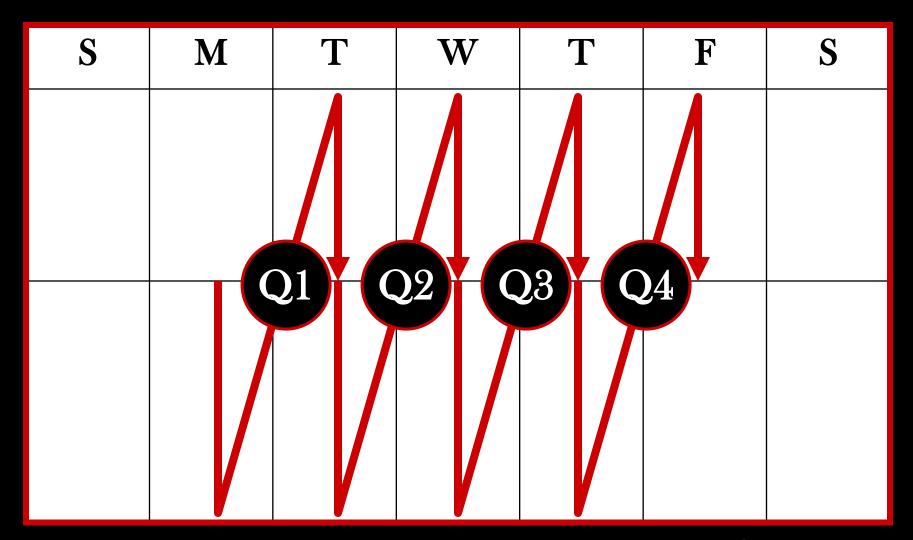


The Basics

- Corporate Model
- Competitive Marketplace
- Student-teams assume the roles of chief risk officers
- Team-goal is to mitigate the negative effects of potential losses while generating revenues
- Success is defined by the creation of owner equity



The Competition





The Task Presented to the Teams

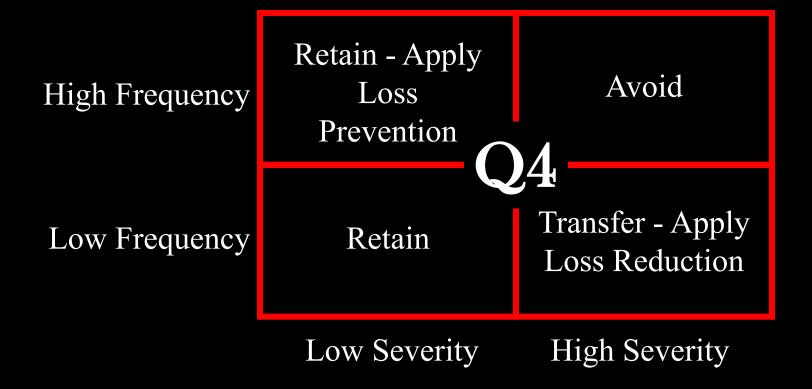
- It is each team's responsibility to assess the nature of the risk their corporation faces for each quarter and implement the appropriate risk management strategies
- Environmental risk is defined by two parameters: loss frequency and loss severity
- The Matrix guides them in making rational decisions





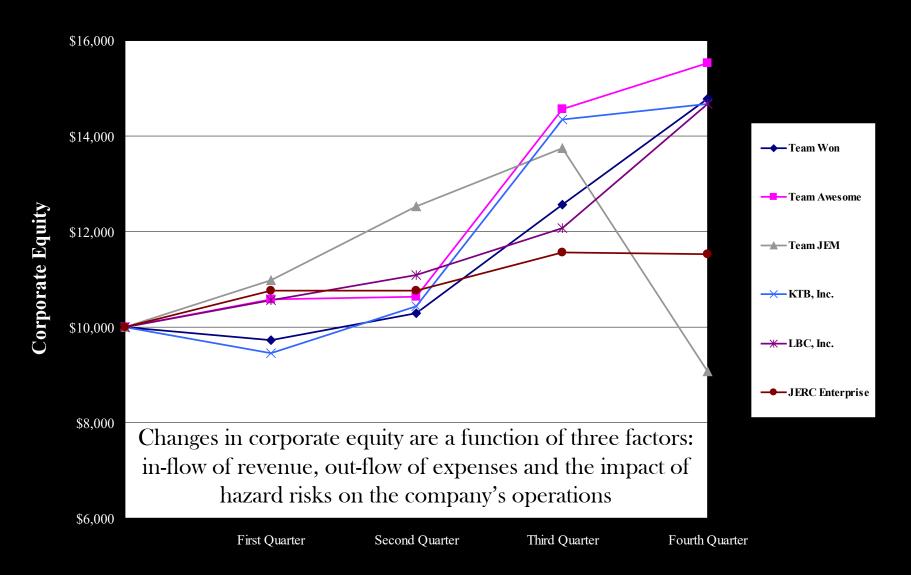


The Risk Management Matrix





Fourth Quarter Results





Games within the Game



